

U.S. Department of Justice

Washington, DC 20530

**Exhibit A to Registration Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**

**INSTRUCTIONS.** Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <http://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

**1. Name and Address of Registrant**

Glover Park Group, LLC

**2. Registration No.**

5666

**3. Name of Foreign Principal**

Ministry of Presidential Affairs, Republic of Somaliland

**4. Principal Address of Foreign Principal**Somaliland Presidency Building  
Hargeisa, Somaliland**5. Indicate whether your foreign principal is one of the following:**

- ☒ Foreign government
- ☐ Foreign political party
- ☐ Foreign or domestic organization: If either, check one of the following:
- |                                      |   |
|--------------------------------------|---|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee                      |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group                |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other ( <i>specify</i> ) _____ |
- ☐ Individual-State nationality \_\_\_\_\_

**6. If the foreign principal is a foreign government, state:****a) Branch or agency represented by the registrant**

Ministry of Presidential Affairs, Republic of Somaliland

**b) Name and title of official with whom registrant deals**

Hersi Ali H. Hassan, Minister of Presidential Affairs

**7. If the foreign principal is a foreign political party, state:****a) Principal address****b) Name and title of official with whom registrant deals****c) Principal aim**

Formerly CRM-157

FORM NSD-3  
Revised 03/11

8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Owned by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

#### EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A	Name and Title	Signature
March 22, 2013	Joel Johnson, Managing Director	/s/ Joel Johnson eSigned

U.S. Department of Justice

Washington, DC 20530

**Exhibit B to Registration Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <http://www.fara.gov>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant

Glover Park Group, LLC

2. Registration No.

5556

3. Name of Foreign Principal

Ministry of Presidential Affairs, Republic of Somaliland

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will act as an advisor to the foreign principal on communications and government relations matters. Registrant will conduct these services associated with Somaliland's bilateral relations with the United States.

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will act as an advisor to the foreign principal on communications and government relations matters. Registrant will conduct these services associated with Somaliland's bilateral relations with the United States.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant will act as an advisor to the foreign principal on communications and government relations matters. Registrant will conduct these services associated with Somaliland's bilateral relations with the United States.

#### EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B	Name and Title	Signature
March 22, 2013	Joel Johnson, Managing Director	/s/ Joel Johnson eSigned

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



### CONSULTING AGREEMENT

This Consulting Agreement ("Agreement") is made as of the 27<sup>th</sup> of February, 2013, between the Ministry of Presidential Affairs, Republic of Somaliland ("The Somaliland Government") with offices at the Somaliland Presidency Building, Hargeisa, Somaliland, and The Glover Park Group, LLC ("GPG"), a communications and government affairs company with offices located at 1025 F Street NW, 9<sup>th</sup> Floor, Washington, DC 20004.

### RECITALS

- A. GPG has experience in communications consulting and advisory services;
- B. The Somaliland Government desires to engage the advisory services of GPG, and GPG desires to provide advisory services to The Somaliland Government upon the terms and conditions below.

**NOW, THEREFORE**, in consideration of the mutual promises hereinafter contained, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

1. Advisory Duties. GPG will act as an advisor to The Somaliland Government on communications and government relations matters. GPG will assist The Somaliland Government on the activities set forth in Exhibit A on a reasonable best effort basis.
2. Term. GPG's duties under this Agreement shall commence on February 27, 2013 and continue until April 30, 2013; *provided* that the parties may renew this Agreement for an additional time period as may be further agreed.
3. Independent Contractor Status. It is understood that GPG is an independent contractor and is not an employee, agent, partner, spokesperson or representative of The Somaliland Government, and shall not hold itself out to the public as an employee, agent, partner, spokesperson or representative of The Somaliland Government. The Somaliland Government will not provide, nor will it be responsible to pay for, any benefits for GPG.
4. Employees of Independent Contractor. GPG may, in its sole discretion, hire as many employees, contractors or other persons as it requires in order to fulfill its obligations under Section 1 of this Agreement. The Somaliland Government will be advised of the employment or hiring by GPG of such persons. Such persons shall not be deemed employees of The Somaliland Government unless specified otherwise. If such persons are employees of GPG, then GPG shall be solely responsible for all necessary insurance and payroll deductions for such persons, including, but not limited to, federal, state, and local income taxes, Social Security taxes, unemployment compensation taxes, and workers' compensation coverage, and any other fees, charges or licenses required by law. If such persons are contractors of GPG, then the independent contracting relationship shall be established between such contractor and GPG exclusively, and GPG shall be responsible for directing the duties of such contractor.
5. Business of Independent Contractor. GPG may engage in any other business that it desires and is not required to devote all of its energies exclusively for the benefit of The Somaliland Government.

6. No Solicitation. During the term of this Agreement and for a period of one year after its termination, The Somaliland Government will not for its purposes or on behalf of any party or any of its affiliates, directly solicit for employment any GPG employee or contractor of which The Somaliland Government becomes aware of because of such employee or contractor's provision of services pursuant to this Agreement, unless The Somaliland Government has received the prior written approval of GPG, provided, however, that this shall not apply to responses by any GPG employee or contractor to any advertising or other marketing by The Somaliland Government which is not directly targeted to GPG employees or contractor.
7. Discrimination. No person on the ground of handicap, race, color, religion, sex, sexual orientation, age, or national origin, will be excluded from participating in, or be denied benefits of, or be otherwise subjected to discrimination in the performance of this contract, or in the employment practices of GPG. GPG shall, upon request, show proof of such non-discrimination and shall post in conspicuous places available to all employees and applicants, notices of non-discrimination.
8. Compensation.
  - a) Project Fee. To secure GPG's involvement in providing the services described above through April 30, 2013, The Somaliland Government shall pay GPG a \$22,500 non-refundable fee.
  - b) Monthly Consulting Fees. Upon the mutual agreement of The Somaliland Government and GPG (Email is sufficient), and the commencement of such services, The Somaliland Government shall pay GPG a \$22,500 per month non-refundable fee for additional government affairs and communications consulting services surrounding the management and execution of The Somaliland Government's objectives in the United States.
  - c) Additional Fees. The Somaliland Government shall also pay GPG, upon receipt of invoices from GPG (i) for the costs of all approved production and research projects, such amounts based on the budgets set forth for such projects, (ii) for the costs of all approved website development, start-up and ongoing maintenance fees, such amounts based on the budgets set forth for such projects, and (iii) for the development, production, and placement of paid advertisements, the standard GPG commission on media buys, which commission is set forth in Schedule 1.
  - d) Expenses. The Somaliland Government shall pay GPG a client resource fee equal to 2% of the monthly fee to reimburse GPG for the following: (1) expenses for subscription-based or fee-based resources of news, business information and business or market data, and (2) expenses such as long distance telephone and fax charges, photocopying and postage. The Somaliland Government shall reimburse GPG for other out-of-pocket expenses, such as: travel, meals, accommodations, conference calls, international wire fees, courier and shipping at cost as incurred, and any sales and use taxes related to those out-of-pocket expenses.
9. Advances.
  - a) Production Advances. Prior to producing any creative materials, including collateral, website development, or advertisements, GPG will provide The Somaliland Government with a good faith estimate, and The Somaliland Government will advance to GPG one-half of the estimated costs of such production.
  - b) Media Buys. Prior to the placement of any advertising, The Somaliland Government will pay

GPG all funds necessary for placing the media buy so long as The Somaliland Government has approved the media buy costs in advance. GPG will provide proper invoices and complete records on all media placement and will exercise commercially reasonable efforts to make all purchases at the most favorable rates available, audit invoices received, and arrange for buys to be made within discount terms, when available.

- c) Research. Prior to conducting any research, GPG will provide The Somaliland Government with a good faith estimate for the research and any related materials, and The Somaliland Government will advance to GPG one-half of the estimated amounts of such research services.
- 10. Invoices; Payments Thereof. GPG will submit an invoice for \$22,500 to cover the services between February 27, 2013 and April 30, 2013 to The Somaliland Government in March of 2013. Subsequent invoices for costs and expenses incurred under the terms of this Agreement will be submitted to The Somaliland Government on a monthly basis. Upon receipt of the monthly invoice, payment will be made to GPG. All invoices are to be addressed to the Ministry of Presidential Affairs, Republic of Somaliland, Attn: Hersi Ali H. Hassan, Somaliland Presidency Building, Hargeisa, Somaliland, and submitted electronically to the following E-mail addresses: mopr@somalilandgov.com, pogcsom@gmail.com.
- 11. Disclosure and Confidentiality. All non-public information marked as such and given to GPG by The Somaliland Government will be considered confidential information and shall be maintained as such by GPG until the same becomes known to third parties or the public without release thereof by GPG, or unless GPG is otherwise ordered by a court of law or governmental authority to release such information, *provided*, that in such instance, GPG shall notify The Somaliland Government as promptly as possible of such obligation to release confidential information. GPG shall take all necessary steps to safeguard the confidentiality of such material or information. GPG will give The Somaliland Government notice as set forth herein before making such disclosure of non-public information. Further, GPG agrees to inform The Somaliland Government immediately upon receiving reason to believe that persons or entities are seeking to obtain any confidential information from GPG.
- 12. Governing Law. This Agreement shall be subject to and governed by the laws of the District of Columbia, without regard to the conflict of law provisions thereof. Any dispute regarding the terms of this Agreement shall be brought in district or federal courts located in the District of Columbia.
- 13. Termination of Agreement. This Agreement shall terminate on April 30, 2013, subject to the right of either party to terminate this Agreement without cause for any reason with 30 days prior written notice, and such termination shall not be deemed a breach by the other party. In the case of a material breach by the other party, this Agreement may be terminated immediately. In the event of a termination of this Agreement (whether or not for cause), The Somaliland Governments shall remain liable for all fees, disbursements and other related charges incurred by GPG and its contractors up to the date of termination, as well as all amounts that GPG is obligated to pay to third parties pursuant to non-cancelable agreements GPG has entered into in performance of this Agreement.
- 14. Survival. Sections 8, 10, 11, 12, 14, 16, 18, 19 and 21 shall survive the termination of this Agreement.
- 15. Waiver. The waiver by either party of any covenant, obligation or breach of this Agreement shall not operate as, or be construed as, a waiver of any other such covenant, obligation or breach hereof.
- 16. Modification. No change, modification or waiver of any term of this Agreement shall be valid unless

it is in writing and signed by both parties.

17. Entire Agreement. This Agreement constitutes the entire agreement between the parties and supersedes all prior agreements or understandings between The Somaliland Government and GPG regarding the matters related hereto.
18. Severability. If any terms and conditions of this Agreement are held to be invalid or unenforceable as a matter of law, the other terms and conditions hereof shall not be affected thereby and shall remain in full force and effect. To this end, the terms and conditions of this Agreement are declared severable.
19. Indemnification. (a) Each party agrees that it will indemnify and hold harmless the other party, its officers, employees, agents, subsidiaries and affiliates, and the officers, employees and agents of such affiliates, from and against any and all losses, claims, damages, liabilities, costs or expenses (including reasonable attorney's fees) (collectively, "Claims") incurred which are related to or arise out of or are in connection with any actual or alleged violation or breach of the terms of this Agreement; and (b) The Somaliland Government agrees that it will indemnify and hold harmless GPG from any Claims brought by third parties arising out of or in connection with GPG's performance of this Agreement; *provided that* The Somaliland Government shall not be obligated to indemnify GPG if such Claim results from negligence on the part of GPG. In the case of any negligent action on the part of GPG, GPG agrees that it will indemnify and hold harmless The Somaliland Government from any and all Claims arising out of or in connection with such negligence. The obligations in this Section 19 are in addition to any liability which an indemnifying party may otherwise have, and shall be binding upon and inure to the benefit of any successors, assigns, heirs and personal representatives of the indemnified party.
20. Headings. The headings are inserted for convenience only and shall not be considered when interpreting any of the provisions or terms hereof.
21. Notices. Whenever notices are required to be given under this agreement, such notices shall be sufficiently given or made if in writing and sent by certified mail, return receipt requested, addressed as follows:

In the case of GPG:

The Glover Park Group, LLC  
Attn: Chip Smith  
1025 F Street NW  
9<sup>th</sup> Floor  
Washington, DC 20004

In the case of The Somaliland Government:

Ministry of Presidential Affairs, Republic of Somaliland  
Attn: Hersi Ali H. Hassan  
Somaliland Presidency Building  
Hargeisa, Somaliland

[Signatures follow on the next page]



To witness whereof, each of the parties hereto has executed this contract in duplicate originals, one of which is retained by each of the parties.

THE CLOVER PARK GROUP, LLC

Carl A. Smith, Jr.  
Chief Executive Officer

4044111

MINISTRY OF PRESIDENTIAL AFFAIRS, REPUBLIC OF  
SOMALILAND

Hersi Ali H. Hassan

*[Signature]*  
21/05/13

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**Schedule 1**

**The Glover Park Group Media Commission Rates**

<b>Position</b>	<b>Rate</b>
<b>GPG's standard media commission</b>	<b>15% of the gross media spend</b>

**EXHIBIT A**

1. Government and public relations services associated with Somaliland's bilateral relations with the United States; and
2. Other services agreed to by both parties and directed by The Somaliland Government.